	AMENDMENT OF SOLICITA	TION/MOD	IFICATION OF CONTRA	ACT	1. CONTRAC	T ID CODE	PAGE 1	OF F	PAGES 41
2. AM	IENDMENT/MODIFICATION NO.	3. EFFEC	TIVE DATE	4. REQUISITION/PURCHASI	E REQ. NO.		5. PROJECT	NO. (If a	
	0009	Nove	mber 2, 2004	ı	N/A		N/A	•	,,
Def Def AT	GUED BY Cense Logistics Agency Cense Supply Center Philadelphia TN: DSCP-MGBA, W. DiLauro PRobbins Avenue ladelphia, PA 19111-5096	1	CODE SC0200	7. ADMINISTERED BY (If oth	her than Item 6,)	,	CODE S	6C0200
8. NA	ME AND ADDRESS OF CONTRACTOR (No., street, co	ounty, State ar	d ZIP Code		(X)	9A. AMENDMENT	OF SOLICIT	ATION N	IO.
						9B. DATED (SEE 10A. MODIFICATI SP0200-0	ON OF CON		IRDER NO-
					X	31 0200-0	7 4 -1\-10		
						10B. DATED (SEE			
CODE	FACIL	ITY CODE	CITEM ONLY ADDLIES TO AN	MENDMENTS OF SOLICITATIO	NC	29 April 2	2004		
(a) By telegi OFFE	The above numbered solicitation is amended as set must acknowledge receipt of this amendment prior to completing Items 8 and 15, and returning <u>one</u> cop ram which includes a reference to the solicitation and RS PRIOR TO THE HOUR AND DATE SPECIFIEC MAY be made by telegram or letter, provided each telegram	o the hour and ies of the ame amendment r Y RESULT IN F	date specified in the solicita endment; (b) By acknowledgin numbers. FAILURE OF YOUR REJECTION OF YOUR OFFER	tion or as amended, by one of ng receipt of this amendment of ACKNOWLEDGEMENT TO BE . If by virtue of this amendmen	on each copy of ERECEIVED At nt you desire to	nethods: f the offer submitted THE PLACE DESIG	l; or (c) By se GNATED FOR ready submit	THE RE	CEIPT OF
12. A	accounting and Appropriation Data (If required)								
				ICATIONS OF CONTRACTS/OI R NO. AS DESCRIBED IN ITEM					
(X)	A. THIS CHANGE IS ISSUED PURSUANT TO: (Spe	ecify authority,). THE CHANGES SET F	ORTH IN ITEM 14 ARE MADE I	N THE CONTR	ACT ORDER NO. IN	ITEM 10A.		
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS appropriation date, etc.) SET FORTH IN ITEM 14, F				anges in paying	g office,			
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERE	ED INTO PURS	SUANT TO AUTHORITY OF:						
	D. Other (Specify type of modification and authori	ity)							
E. IM	PORTANT: Contractor is not, is requ	ired to sign th	is document and return	copies to the issuing office	e.			,	
	DESCRIPTION OF AMENDME ject matter where feasible)	NT/MOI	OIFICATION (Org	anized by UCF secti	on headin	gs, including	solicita	tion/c	ontract
<u>No</u> Pa	is Amendment must be ack vember 9, 2004 at 3:00 PM ge 2 of the solicitation. Fac submitted to (215) 737-930	<u>, local t</u> simile a	<u>ime,</u> and returr acknowledgem	ned to the addre ents are also au	ss listed		uld		
	e Pages 2 through 41 of thi			· ·					
	ot as provided herein, all items and conditions of the on NAME AND TITLE OF SIGNER (Type or Print)	document refe	erenced in Item 9A or 10A, as	heretofore changed, remains of the latest th					
15B.	CONTRACTOR/OFFEROR		15C. DATE SIGNED	16B. UNITED STATES OF A	MERICA		160	C. DATE S	SIGNED
	(Signature of person authorized to sign)			BY(Signature	of Contracting	Officer)	_		

STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243 1. The National Defense Authorization Act for Fiscal Year 2005, (H.R. 4200), was signed into law by the President on October 28, 2004, P.L. 108-___. Section 813 of the law, "Period for Multiyear Task and Delivery Order Contracts," generally revises the maximum period for a contract awarded pursuant to the authority of 10 U.S.C. 2304a(f) from five to ten years.

The Government now requests price proposals for a ten year contract period. The contract period will now cover a maximum period of ten years. The Government will now evaluate offers for a ten year period only, and will no longer consider the original offers covering a five year period.

- 2. Based on the above, the following changes are made to the solicitation:
 - **Delete** solicitation pages 4 through 7C, Schedule of Supplies/Services; **Add** the attached replacement pages 4 through 7J, Schedule of Supplies/Services, which include additional line items for each region's base ordering period of 2-½ years (30-month) and three option periods of 2-½ years each.
 - Delete solicitation pages 197 through 203B, Business Proposal Submission, Offeror's Fees/Charges provisions;
 - **Add** the attached replacement pages 197 through 203L, Business Proposal Submission, Offeror's Fees/Charges provisions covering 10-year contract terms.
 - **Delete** solicitation page 234, Estimated Sales per 2 ½ Year Contract Period and Estimated 5-year Total \$ Value;
 - **Add** the attached replacement page 234, Estimated Sales per 2 ½ Year Contract Period and Estimated 10-year Total \$ Value.
 - Delete solicitation pages 235 through 239, Evaluation Process, Business Evaluation;
 Add the attached replacement pages 235 through 239, Evaluation Process, Business Evaluation, which are now based on 10-year contract terms.
- 3. The 'Note' concerning delivery timeframes that was added to page 21 of the solicitation by amendment #0002 (see amendment page 27) is revised to read as follows:

"Note. Deliveries are required to be made between 8:00 AM and 3:00 PM, local time, unless a specific delivery time is cited in enclosures 1 thru 15, e.g. 6:30 AM, 10:00 AM etc. An offeror may propose alternate delivery times and such alternates will not be considered an exception provided they are not later than 3:00 PM, local time. Such alternate delivery times shall be used in the evaluation of the offeror's technical proposal and if awarded a contract, the offeror's alternate delivery times will be cited by the Government in the resultant contract. If a special delivery time is subsequently required by the customer, after contract award, the contractor and customer can negotiate separately for any additional charges."

Replacement Page 4

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	<u>Seconda</u>	ry Supplier
	Day-to-day	0001AA	%	0001SA	%
Southeast	Army Surge	0001DA	%		
Base Period	- Additional Charges	0001EA	\$		
	Air Force DPP	0001FA	%		
	- Additional Charges	0001GA	\$		
	WRM	0001KA	%		
	- Additional Charges	0001LA	\$		
	Navy Fleet	0001MA	%		
	- Additional Charges	0001NA	\$		
	Day-to-day	0001AB	%	0001SB	%
Southeast	Army Surge	0001DB	%		
Option Period 1	- Additional Charges	0001EB	\$		
	Air Force DPP	0001FB	%		
	- Additional Charges	0001GB	\$		
	WRM	0001KB	%		
	- Additional Charges	0001LB	\$		
	Navy Fleet	0001MB	%	_	
	- Additional Charges	0001NB	\$		
	Day-to-day	0001AC	%	0001SC	%
Southeast	Army Surge	0001DC	%		
Option Period 2	- Additional Charges	0001EC	\$		
	Air Force DPP	0001FC	%		
	- Additional Charges	0001GC	\$		
	WRM	0001KC	%		
	- Additional Charges	0001LC	\$		
	Navy Fleet	0001MC	%		
	- Additional Charges	0001NC	\$		
	Day-to-day	0001AD	%	0001SD	%
Southeast	Army Surge	0001DD	%		
Option Period 3	- Additional Charges	0001ED	\$		
	Air Force DPP	0001FD	%		
	- Additional Charges	0001GD	\$		
	WRM	0001KD	%		
	- Additional Charges	0001LD	\$		
	Navy Fleet	0001MD	%		
	- Additional Charges	0001ND	\$		
		-	-		

Replacement Page 5

REGION AND ORDERING PERIOD	Requirements	Primary	<u>Supplier</u>	<u>Secondary</u>	Supplier
	Day-to-day	0002AA	%	0002SA	%
Gulf South	Puerto Rico	0002CA	%	0002UA	%
Base Period	Army Surge	0002DA	%		
	- Additional Charges	0002EA	\$		
	Air Force DPP	0002FA	%		
	- Additional Charges	0002GA	\$		
	WRM	0002KA	%		
	- Additional Charges	0002LA	\$		
	Navy Fleet	0002MA	%		
	- Additional Charges	0002NA	\$		
	Day-to-day	0002AB	%	0002SB	%
Gulf South	Puerto Rico	0002CB	%	0002UB	%
Option Period 1	Army Surge	0002DB	%		
	- Additional Charges	0002EB	\$		
	Air Force DPP	0002FB	%		
	- Additional Charges	0002GB	\$		
	WRM	0002KB	%		
	- Additional Charges	0002LB	\$		
	Navy Fleet	0002MB	%		
	- Additional Charges	0002NB	\$		
	Day-to-day	0002AC	%	0002SC	%
Gulf South	Puerto Rico	0002CC	%	0002UC	%
Option Period 2	Army Surge	0002DC	%		
	- Additional Charges	0002EC	\$		
	Air Force DPP	0002FC	%		
	- Additional Charges	0002GC	\$		
	WRM	0002KC	%		
	- Additional Charges	0002LC	\$		
	Navy Fleet	0002MC	%		
	- Additional Charges	0002NC	\$		
	Day-to-day	0002AD	%	0002SD	%
Gulf South	Puerto Rico	0002CD	%	0002UD	%
Option Period 3	Army Surge	0002DD	%		
	- Additional Charges	0002ED	\$		
	Air Force DPP	0002FD	%		
	- Additional Charges	0002GD	\$		
	WRM	0002KD	%		
	- Additional Charges	0002LD	\$		
	Navy Fleet	0002MD	%		
	- Additional Charges	0002ND	\$		

Replacement Page 6

REGION AND ORDERING PERIOD	<u>Requirements</u>	Primary	<u>Supplier</u>	Seconda	ry Supplier
	Day-to-day	0003AA	%	0003SA	%
Southwest	Army Surge	0003DA	%		
Base Period	- Additional Charges	0003EA	\$		
	Air Force DPP	0003FA	%		
	- Additional Charges	0003GA			
	WRM	0003KA	%		
	- Additional Charges	0003LA	\$		
	Navy Fleet	0003MA	%		
	- Additional Charges	0003NA	\$		
	Day-to-day	0003AB	%	0003SB	%
Southwest	Army Surge	0003DB	%		
Option Period 1	- Additional Charges	0003EB	\$		
	Air Force DPP	0003FB	%		
	- Additional Charges	0003GB			
	WRM	0003KB	%		
	- Additional Charges	0003LB	\$		
	Navy Fleet	0003MB	%		
	- Additional Charges	0003NB	\$		
	Day-to-day	0003AC	%	0003SC	%
Southwest	Army Surge	0003DC	%		
Option Period 2	- Additional Charges	0003EC	\$		
	Air Force DPP	0003FC	%		
	- Additional Charges	0003GC			
	WRM	0003KC	%		
	- Additional Charges	0003LC	\$		
	Navy Fleet	0003MC	%		
	- Additional Charges	0003NC	\$		
	Day-to-day	0003AD	%	0003SD	%
Southwest	Army Surge	0003DD	%		
Option Period 3	- Additional Charges	0003ED	\$		
	Air Force DPP	0003FD	%		
	- Additional Charges	0003GD			
	WRM	0003KD	%		
	- Additional Charges	0003LD	\$		
	Navy Fleet	0003MD	%		
	- Additional Charges	0003ND	\$		
	-				

Replacement Page 7

REGION AND ORDERING PERIOD	Requirements	Primary	<u>Supplier</u>	<u>Secondar</u>	y Supplier
	Day-to-day	0004AA	%	0004SA	%
All or None	Puerto Rico	0004CA	%	0004UA	%
TRICARE South Region Base Period	Army Surge	0004DA	%		
Base Period	- Additional Charges	0004EA	\$		
	Air Force DPP	0004FA	%		
	- Additional Charges	0004GA			
	WRM	0004KA	%		
	- Additional Charges	0004LA	\$		
	Navy Fleet	0004MA	%		
	- Additional Charges	0004NA	\$		
	Day-to-day	0004AB	%	0004SB	%
All or None	Puerto Rico	0004CB	%	0004UB	%
TRICARE South Region Option Period 1	Army Surge	0004DB	%		
	- Additional Charges	0004EB	\$		
	Air Force DPP	0004FB	%		
	- Additional Charges	0004GB			
	WRM	0004KB	%		
	- Additional Charges	0004LB	\$		
	Navy Fleet	0004MB	%		
	- Additional Charges	0004NB	\$		
	Day-to-day	0004AC	%	0004SC	%
All or None	Puerto Rico	0004CC	%	0004UC	%
TRICARE South Region	Army Surge	0004DC	%		
Option Period 2	- Additional Charges	0004EC	\$		
	Air Force DPP	0004FC	%		
	- Additional Charges	0004GC			
	WRM	0004KC	%		
	- Additional Charges	0004LC	\$		
	Navy Fleet	0004MC	%		
	- Additional Charges	0004NC	\$		
	Day-to-day	0004AD	%	0004SD	%
All or None	Puerto Rico	0004CD	%	0004UD	%
TRICARE South Region Option Period 3	Army Surge	0004DD	%		
	- Additional Charges	0004ED	\$		
	Air Force DPP	0004FD	%		
	- Additional Charges	0004GD			
	WRM	0004KD	%		
	- Additional Charges	0004LD	\$		
	Navy Fleet	0004MD	%		
	- Additional Charges	0004ND	\$		

Replacement Page 7A

REGION AND ORDERING PERIOD	<u>Requirements</u>	Primary	Supplier	Secondary	Supplier
	Day-to-day	0005AA	%	0005SA	%
Northeast	DSCP DVD Orders	0005BA	%	0005TA	%
Base Period	Army Surge	0005DA	%		
	- Additional Charges	0005EA	\$		
	Air Force DPP	0005FA	%		
	- Additional Charges	0005GA	\$		
	WRM	0005KA	%		
	- Additional Charges	0005LA	\$		
	Navy Fleet	0005MA	%		
	- Additional Charges	0005NA	\$		
	Day-to-day	0005AB	%	0005SB	%
Northeast	DSCP DVD Orders	0005BB	%	0005TB	%
Option Period 1	Army Surge	0005DB	%		
	- Additional Charges	0005EB	\$		
	Air Force DPP	0005FB	%		
	- Additional Charges	0005GB	\$		
	WRM	0005KB	%		
	- Additional Charges	0005LB	\$		
	Navy Fleet	0005MB	%		
	- Additional Charges	0005NB	\$		
	Day-to-day	0005AC	%	0005SC	%
Northeast	DSCP DVD Orders	0005BC	%	0005TC	%
Option Period 2	Army Surge	0005DC	%		
-	- Additional Charges	0005EC	\$		
	Air Force DPP	0005FC	%		
	- Additional Charges	0005GC	\$		
	WRM	0005KC	%		
	- Additional Charges	0005LC	\$		
	Navy Fleet	0005MC	%		
	- Additional Charges	0005NC	\$		
	Day-to-day	0005AD	%	0005SD	%
Northeast	DSCP DVD Orders	0005BD	%	0005TD	%
Option Period 3	Army Surge	0005DD	%	000012	
-	- Additional Charges	0005ED	\$		
	Air Force DPP	0005FD	%		
	- Additional Charges	0005GD	\$		
	WRM	0005KD	%		
	- Additional Charges	0005LD	\$		
	Navy Fleet	0005MD	%		
	- Additional Charges	0005ND	\$		
		, 55502	, ,		

Replacement Page 7B

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier Supplier	Secondary Supplier		
Mid Atlantia	Day-to-day	0006AA	%	0006SA	%	
Mid-Atlantic Base Period	Army Surge	0006DA	%			
	- Additional Charges	0006EA	\$			
	Air Force DPP	0006FA	%			
	- Additional Charges	0006GA	\$			
	Marines Surge	0006HA	%			
	- Additional Charges	0006JA	\$			
	WRM	0006KA	%			
	- Additional Charges	0006LA	\$			
	Navy Fleet	0006MA	%			
	- Additional Charges	0006NA	\$			
	Day-to-day	0006AB	%	0006SB	%	
Mid-Atlantic	Army Surge	0006DB	%			
Option Period 1	- Additional Charges	0006EB	\$			
	Air Force DPP	0006FB	%			
	- Additional Charges	0006GB	\$			
	Marines Surge	0006HB	%			
	- Additional Charges	0006JB	\$			
	WRM	0006KB	%			
	- Additional Charges	0006LB	\$			
	Navy Fleet	0006MB	%			
	- Additional Charges	0006NB	\$			
Mid-Atlantic	Day-to-day	0006AC	%	0006SC	%	
Option Period 2	Army Surge	0006DC	%			
	- Additional Charges	0006EC	\$			
	Air Force DPP	0006FC	%			
	- Additional Charges	0006GC	\$			
	Marines Surge	0006HC	%			
	- Additional Charges	0006JC	\$			
	WRM	0006KC	%			
	- Additional Charges	0006LC	\$			
	Navy Fleet	0006MC	%			
	- Additional Charges	0006NC	\$			
	Day-to-day	0006AD	%	0006SD	%	
Mid-Atlantic	Army Surge	0006DD	%			
Option Period 3	- Additional Charges	0006ED	\$			
	Air Force DPP	0006FD	%			
	- Additional Charges	0006GD	\$			
	Marines Surge	0006HD	%			
	- Additional Charges	0006JD	\$			
	WRM	0006KD	%			
	- Additional Charges	0006LD	\$			
	Navy Fleet	0006MD	%			
	- Additional Charges	0006ND	\$			

Replacement Page 7C

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	<u>Secondary</u>	<u>Supplier</u>
	Day-to-day	0007AA	%	0007SA	%
Heartland	Army Surge	0007DA	%		
Base Period	- Additional Charges	0007EA	\$		
	Air Force DPP	0007FA	%		
	- Additional Charges	0007GA	\$		
	WRM	0007KA	%		
	- Additional Charges	0007LA	\$		
	Day-to-day	0007AB	%	0007SB	%
Heartland	Army Surge	0007DB	%		
Option Period 1	- Additional Charges	0007EB	\$		
	Air Force DPP	0007FB	%		
	- Additional Charges	0007GB	\$		
	WRM	0007KB	%		
	- Additional Charges	0007LB	\$		
	Day-to-day	0007AC	%	0007SC	%
Heartland	Army Surge	0007DC	%		
Option Period 2	- Additional Charges	0007EC	\$		
	Air Force DPP	0007FC	%		
	- Additional Charges	0007GC	\$		
	WRM	0007KC	%		
	- Additional Charges	0007LC	\$		
	Day-to-day	0007AD	%	0007SD	%
Heartland	Army Surge	0007DD	%		
Option Period 3	- Additional Charges	0007ED	\$		
	Air Force DPP	0007FD	%		
	- Additional Charges	0007GD	\$		
	WRM	0007KD	%		
	- Additional Charges	0007LD	\$		
	_	-			
	Day-to-day	AA8000	%	0008SA	%
All or None	DSCP DVD Orders	0008BA	%	AT8000	%
TRICARE North Region Base Period	Army Surge	0008DA	%		
Base Fellou	- Additional Charges	0008EA	\$		
	Air Force DPP	0008FA	%		
	- Additional Charges	0008GA	\$		
	Marines Surge	0008HA	%		
	- Additional Charges	0008JA	\$		
	WRM	0008KA	%		
	- Additional Charges	0008LA	\$		
	Navy Fleet	0008MA	%		
	- Additional Charges	0008NA	\$		

Replacement Page 7D

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	Secondary	<u>Supplier</u>
	Day-to-day	0008AB	%	0008SB	%
All or None	DSCP DVD Orders	0008BB	%	0008TB	%
TRICARE North Region	Army Surge	0008DB	%		
Option Period 1	- Additional Charges	0008EB	\$		
	Air Force DPP	0008FB	%		
	- Additional Charges	0008GB	\$		
	Marines Surge	0008HB	%		
	- Additional Charges	0008JB	\$		
	WRM	0008KB	%		
	- Additional Charges	0008LB	\$		
	Navy Fleet	0008MB	%		
	- Additional Charges	0008NB	\$		
	Day-to-day	0008AC	%	0008SC	%
All or None	DSCP DVD Orders	0008BC	%	0008TC	%
TRICARE North Region Option Period 2	Army Surge	0008DC	%		
Option Period 2	- Additional Charges	0008EC	\$		
	Air Force DPP	0008FC	%		
	- Additional Charges	0008GC	\$		
	Marines Surge	0008HC	%		
	- Additional Charges	0008JC	\$		
	WRM	0008KC	%		
	- Additional Charges	0008LC	\$	-	
	Navy Fleet	0008MC	%		
	- Additional Charges	0008NC	\$		
	Day-to-day	0008AD	%	0008SD	%
All or None	DSCP DVD Orders	0008BD	%	0008TD	%
TRICARE North Region Option Period 3	Army Surge	0008DD	%		
Option Period 3	- Additional Charges	0008ED	\$		
	Air Force DPP	0008FD	%		
	- Additional Charges	0008GD	\$		
	Marines Surge	0008HD	%		
	- Additional Charges	0008JD	\$	-	
	WRM	0008KD	%		
	- Additional Charges	0008LD	\$		
	Navy Fleet	0008MD	%		
	- Additional Charges	0008ND	\$		
		•			

Replacement Page 7E

REGION AND ORDERING PERIOD	Requirements	Primary	<u>Supplier</u>	<u>Seconda</u>	ry Supplier
	Day-to-day	0009AA	%	0009SA	%
Central	Army Surge	0009DA	%		
Base Period	- Additional Charges	0009EA	\$		
	Air Force DPP	0009FA	%		
	- Additional Charges	0009GA	\$		
	WRM	0009KA	%		
	- Additional Charges	0009LA	\$		
	Day-to-day	0009AB	%	0009SB	%
Central	Army Surge	0009DB	%		
Option Period 1	- Additional Charges	0009EB	\$		
	Air Force DPP	0009FB	%		
	- Additional Charges	0009GB	\$		
	WRM	0009KB	%		
	- Additional Charges	0009LB	\$		
	Day-to-day	0009AC	%	0009SC	%
Central	Army Surge	0009DC	%		
Option Period 2	- Additional Charges	0009EC	\$		
	Air Force DPP	0009FC	%		
	- Additional Charges	0009GC	\$		
	WRM	0009KC	%		
	- Additional Charges	0009LC	\$		
	Day-to-day	0009AD	%	0009SD	%
Central	Army Surge	0009DD	%		
Option Period 3	- Additional Charges	0009ED	\$		
	Air Force DPP	0009FD	%		
	- Additional Charges	0009GD	\$		
	WRM	0009KD	%		
	- Additional Charges	0009LD	\$		
			-	-	
	Day-to-day	0010AA	%	0010SA	%
Southern California	Army Surge	0010DA	%		
Base Period	- Additional Charges	0010EA	\$		
	Air Force DPP	0010FA	%		
	- Additional Charges	0010GA	\$		
	WRM	0010KA	%		
	- Additional Charges	0010LA	\$		
	Navy Fleet	0010MA	%		
	- Additional Charges	0010NA	\$		
	Day-to-day	0010AB	%	0010SB	%
Southern California	Army Surge	0010DB	%		
Option Period 1	- Additional Charges	0010EB	\$		
	Air Force DPP	0010FB	%		
	- Additional Charges	0010GB	\$		
	WRM	0010KB	%		
	- Additional Charges	0010LB	\$		
	Navy Fleet	0010MB	%		
	- Additional Charges	0010NB	\$		

Replacement Page 7F

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	Seconda	ary Supplie	<u>er</u>
	Day-to-day	0010AC	%	0010SC		%
Southern California	Army Surge	0010DC	%			
Option Period 2	- Additional Charges	0010EC	\$			
	Air Force DPP	0010FC	%			
	- Additional Charges	0010GC	\$			
	WRM	0010KC	%			
	- Additional Charges	0010LC	\$			
	Navy Fleet	0010MC	%			
	- Additional Charges	0010NC	\$			
	Day-to-day	0010AD	%	0010SD		%
Southern California	Army Surge	0010DD	%			
Option Period 3	- Additional Charges	0010ED	\$			
	Air Force DPP	0010FD	%			
	- Additional Charges	0010GD	\$			
	WRM	0010KD	%			
	- Additional Charges	0010LD	\$			
	Navy Fleet	0010MD	%			
	- Additional Charges	0010ND	\$			
		-				
	Day-to-day	0011AA	%	0011SA		%
Golden Gate	Air Force DPP	0011FA	%			
Base Period	- Additional Charges	0011GA	\$			
	WRM	0011KA	%			
	- Additional Charges	0011LA	\$			
	Day-to-day	0011AB	%	0011SB		%
Golden Gate	Air Force DPP	0011FB	%			
Option Period 1	- Additional Charges	0011GB	\$			
	WRM	0011KB	%			
	- Additional Charges	0011LB	\$			
	Day-to-day	0011AC	%	0011SA		%
Golden Gate	Air Force DPP	0011FC	%			
Option Period 2	- Additional Charges	0011GC	\$			
	WRM	0011KC	%			
	- Additional Charges	0011LC	\$			
	Day-to-day	0011AD	%	0011SB		%
Golden Gate	Air Force DPP	0011FD	%			
Option Period 3	- Additional Charges	0011GD	\$			
	WRM	0011KD	%			
	- Additional Charges	0011LD	\$			
		•	· ·			

Replacement Page 7G

REGION AND ORDERING PERIOD	<u>Requirements</u>	Primary	Supplier	Seconda	ry Supplier
	Day-to-day	0012AA	%	0012SA	%
Northwest	Army Surge	0012DA	%		
Base Period	- Additional Charges	0012EA	\$		
	Air Force DPP	0012FA	%		
	- Additional Charges	0012GA	\$		
	WRM	0012KA	%		
	- Additional Charges	0012LA	\$		
	Navy Fleet	0012MA	%		
	- Additional Charges	0012NA	\$		
	Day-to-day	0012AB		0012SB	%
Northwest	Army Surge	0012DB	%		
Option Period 1	- Additional Charges	0012EB	\$		
	Air Force DPP	0012FB	%		
	- Additional Charges	0012GB	\$		
	WRM	0012KB	%		
	- Additional Charges	0012LB	\$		
	Navy Fleet	0012MB	%		
	- Additional Charges	0012NB	\$		
	Day-to-day	0012AC	%	0012SC	%
Northwest	Army Surge	0012DC	%		
Option Period 2	- Additional Charges	0012EC	\$		
	Air Force DPP	0012FC	%		
	- Additional Charges	0012GC	\$		
	WRM	0012KC	%		
	- Additional Charges	0012LC	\$		
	Navy Fleet	0012MC	%		
	- Additional Charges	0012NC	\$		
	Day-to-day	0012AD	%	0012SD	%
Northwest	Army Surge	0012DD	%		
Option Period 3	- Additional Charges	0012ED	\$		
	Air Force DPP	0012FD	%		
	- Additional Charges	0012GD	\$		
	WRM	0012KD	%		
	- Additional Charges	0012LD	\$		
	Navy Fleet	0012MD	%		
	- Additional Charges	0012ND	\$		

Replacement Page 7H

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	Secondary Supplier	
Alaska	Day-to-day	0013AA	%	0013SA	%
Base Period	Army Surge	0013DA	%		
	- Additional Charges	0013EA	\$		
Alaska	Day-to-day	0013AB	%	0013SB	%
Option Period 1	Army Surge	0013DB	%		
•	- Additional Charges	0013EB	\$		
Alaska	Day-to-day	0013AC	%	0013SC	%
Option Period 2	Army Surge	0013DC	%		
	- Additional Charges	0013EC	\$		
Alaska	Day-to-day	0013AD	%	0013SD	%
Option Period 3	Army Surge	0013DD	%		
-	- Additional Charges	0013ED	\$		
		 	1		
Hawaii	Day-to-day	0014AA	%	0014SA	%
Base Period	Army Surge	0014DA	%		
	- Additional Charges	0014EA	\$		
	Navy Fleet	0014MA	%		
	- Additional Charges	0014NA	\$		
Hawaii Option Period 1	Day-to-day	0014AB	%	0014SB	%
	Army Surge	0014DB	%		
-	- Additional Charges	0014EB	\$		
	Navy Fleet	0014MB	%		
	- Additional Charges	0014NB	\$		
Hawaii	Day-to-day	0014AC	%	0014SC	%
Option Period 2	Army Surge	0014DC	%		
-	- Additional Charges	0014EC	\$		
	Navy Fleet	0014MC	%		
	- Additional Charges	0014NC	\$		
Hawaii	Day-to-day	0014AD	%	0014SD	%
Option Period 3	Army Surge	0014DD	%		
•	- Additional Charges	0014ED	\$		
	Navy Fleet	0014MD	%		
	- Additional Charges	0014ND	\$		
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Replacement Page 7I

REGION AND ORDERING PERIOD	Requirements	Primary	Supplier	Secondary Supplier	
All or None	Day-to-day	0015AA	%	0015SA	%
TRICARE West Region	Army Surge	0015DA	%		
Base Period	- Additional Charges	0015EA	\$		
	Air Force DPP	0015FA	%		
	- Additional Charges	0015GA	\$		
	WRM	0015KA	%		
	- Additional Charges	0015LA	\$		
	Navy Fleet	0015MA	%		
	- Additional Charges	0015NA	\$		
All or None	Day-to-day	0015AB	%	0015SB	%
TRICARE West Region	Army Surge	0015DB	%		
Option Period 1	- Additional Charges	0015EB	\$		
	Air Force DPP	0015FB	%		
	- Additional Charges	0015GB	\$		
	WRM	0015KB	%		
	- Additional Charges	0015LB	\$		
	Navy Fleet	0015MB	%		
	- Additional Charges	0015NB	\$		
All or None	Day-to-day	0015AC	%	0015SC	%
TRICARE West Region Option Period 2	Army Surge	0015DC	%		
Option Period 2	- Additional Charges	0015EC	\$		
	Air Force DPP	0015FC	%		
	- Additional Charges	0015GC	\$		
	WRM	0015KC	%		
	- Additional Charges	0015LC	\$		
	Navy Fleet	0015MC	%		
	- Additional Charges	0015NC	\$		
All or None	Day-to-day	0015AD	%	0015SD	%
TRICARE West Region	Army Surge	0015DD	%		
Option Period 3	- Additional Charges	0015ED	\$		
	Air Force DPP	0015FD	%		
	- Additional Charges	0015GD	\$		
	WRM	0015KD	%		
	- Additional Charges	0015LD	\$		
	Navy Fleet	0015MD	%		
	- Additional Charges	0015ND	\$		

Replacement Page 7J

REGION AND ORDERING PERIOD	Requirements	Primary Supplier		Secondary Supplier	
Upper Prairie Base Period	Day-to-day	0016AA	%		
Upper Prairie Option Period 1	Day-to-day	0016AB	%		
Upper Prairie Option Period 2	Day-to-day	0016AC	%		
Upper Prairie Option Period 3	Day-to-day	0016AD	%		
Designated Providers Base Period	Day-to-day	0017AA	%	0017SA	%
Designated Providers Option Period 1	Day-to-day	0017AB	%	0017SB	%
Designated Providers Option Period 2	Day-to-day	0017AC	%	0017SC	%
Designated Providers Option Period 3	Day-to-day	0017AD	%	0017SD	%
"Other" Organizations Base Period	Day-to-day	0018AA	%	0018SA	%
"Other" Organizations Option Period 1	Day-to-day	0018AB	%	0018SB	%
"Other" Organizations Option Period 2	Day-to-day	0018AC	%	0018SA	%
"Other" Organizations Option Period 3	Day-to-day	0018AD	%		%

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 197

- "Primary Supplier" Pricing:
- 1. Southeast, Gulf South, and Southwest Regions (or TRICARE South Region if contract is awarded on an "all or none" basis for this region):
- (a) **Southeast** An offeror that wishes to be considered for selection as the Primary Supplier for the Southeast Region must provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Southeast:

- (i) For line items #0001AA, #0001AB, #0001AC and #0001AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0001DA, #0001DB, #0001DC and #0001DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items #0001EA, #0001EB, #0001EC and #0001ED (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0001DA, #0001DB, #0001DC and #0001DD above.
- (iv) For line items #0001FA, #0001FB, #0001FC and #0001FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned Deferred Procurement Program (DPP) Requirements in this region.
- (v) For line items #0001GA, #0001GB, #0001GC and #0001GD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0001FA, #0001FB, #0001FC and #0001FD above. (vi) For line items #0001KA, #0001KB, #0001KC and #0001KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (vii) For line items **#0001LA**, **#0001LB**, **#0001LC** and **#0001LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items **#0001KA**, **#0001KB**, **#0001KC** and **#0001KD** above.
- (viii) For line items #0001MA, #0001MB, #0001MC and #0001MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (ix) For line items #0001NA, #0001NB, #0001NC and #0001ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0001MA, #0001MB, #0001MC and #0001MD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 198

(b) **Gulf South** – An offeror that wishes to be considered for selection as the Primary Supplier for the Gulf South Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Gulf South:

- (i) For line items #0002AA, #0002AB, #0002AC and #0002AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0002CA, #0002CB, #0002CC and #0002CD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by MTFs in Puerto Rico.
- (iii) For line items #0002DA, #0002DB, #0002DC and #0002DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iv) For line items #0002EA, #0002EB, #0002EC and #0002ED (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0002DA, #0002DB, #0002DC and #0002DD above.
- (v) For line items #0002FA, #0002FB, #0002FC and #0002FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (vi) For line items **#0002GA**, **#0002GB**, **#0002GC** and **#0002GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0002FA**, **#0002FB**, **#0002FC** and **#0002FD** above.
- (vii) For line items #0002KA, #0002KB, #0002KC and #0002KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (viii) For line items **#0002LA**, **#0002LB**, **#0002LC** and **#0002LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0002KA, #0002KB, #0002KC and #0002KD above.
- (iv) For line items #0002MA, #0002MB, #0002MC and #0002MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (x) For line items #0002NA, #0002NB, #0002NC and #0002ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0002MA, #0002MB, #0002MC and #0002MD above.
- (c) **Southwest** An offeror that wishes to be considered for selection as the Primary Supplier for the Southwest Region is to provide pricing information as follows for the 10-year contract term: **10-Year Price Proposals—Southwest:**

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- (i) For line items #0003AA, #0003AB, #0003AC and #0003AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0003DA, #0003DB, #0003DC and #0003DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items #0003EA, #0003EB, #0003EC and #0003ED (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0003DA, #0003DB, #0003DC and #0003DD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 199

- (iv) For line items #0003FA, #0003FB, #0003FC and #0003FC (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0003GA**, **#0003GB**, **#0003GC** and **#0003GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0003FA**, **#0003FB**, **#0003FC** and **#0003FD** above.
- (vi) For line items #0003KA, #0003KB, #0003KC and #0003KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (vii) For line items **#0003LA**, **#0003LB**, **#0003LC** and **#0003LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items **#0003KA**, **#0003KB**, **#0003KC** and **#0003KD** above.
- (viii) For line items #0003MA, #0003MB, #0003MC and #0003MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (ix) For line items #0003NA, #0003NB, #0003NC and #0003ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0003MA and #0003MB above.
- (d) **TRICARE South Region "All Or None"** An offeror that wishes to be considered for selection as the Primary Supplier for the entire TRICARE South Region on an "All Or None" basis shall **NOT** provide pricing information as indicated in paragraphs 1(a) through 1(c) above, but instead provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—TRICARE South:

- (i) For line items #0004AA, #0004AB, #0004AC and #0004AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0004CA, #0004CB, #0004CC and #0004CD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by MTFs in Puerto Rico.
- (iii) For line items #0004DA, #0004DB, #0004DC and #0004DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iv) For line items #0004EA, #0004EB, #0004EC and #0004ED (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0004DA, #0004DB, #0004DC and #0004DD above.
- (v) For line items #0004FA, #0004FB, #0004FC and #004FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (vi) For line items **#0004GA**, **#0004GB**, **#0004GC** and **#0004GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0004FA**, **#0004FB**, **#0004FC** and **#0004FD** above.
- (vii) For line items #0004KA, #0004KB, #0004KC and #0004KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 200

- viii) For line items #0004LA, #0004LB, #0004LC and #0004LD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0004KA, #0004KB, #0004KC and #0004KD above.
- (ix) For line items #0004MA, #0004MB, #0004MC and #0004MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (x) For line items #0004NA, #0004NB, #0004NC and #0004ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0004MA, #0004MB, #0004MC and #0004MD above.
- 2. Northeast, Mid-Atlantic, and Heartland Regions (or TRICARE North Region if contract is awarded on an "all or none" basis for this region):
- (a) **Northeast** An offeror that wishes to be considered for selection as the Primary Supplier for the Northeast Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Northeast:

- (i) For line items #0005AA, #0005AB, #0005AC and #0005AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0005BA, #0005BB, #0005BC and #0005BD (mandatory) cite the distribution fee that your firm would charge for DVD orders placed by DSCP.
- (iii) For line items #0005DA, #0005DB, #0005DC and #0005DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iv) For line items #0005EA #0005EB, #0005EC and #0005ED (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0005DA, #0005DB, #0005DC and #0005DD above.
- (v) For line items #0005FA #0005FB #0005FC and #0005FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (vi) For line items #0005GA #0005GB #0005GC and #0005GD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0005FA, #0005FB, #0005FC and #0005FD above.
- (vii) For line items #0005KA, #0005KB #0005KC and #0005KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (viii) For line items #0005LA, #0005LB, 0005LC and #0005LD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0005KA, #0005KB #0005KC and #0005KD above.
- (ix) For line items #0005MA, #0005MB, #0005MC and #0005MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (x) For line items **#0005NA**, **#0005NB**, **#0005NC** and **#0005ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0005MA, #0005MB, #0005MC and #0005MD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 201

(b) **Mid-Atlantic** – An offeror that wishes to be considered for selection as the Primary Supplier for the Mid-Atlantic Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Mid-Atlantic:

- (i) For line items #0006AA, #0006AB, #0006Ac and #0006Ad (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0006DA, #0006DB, #0006DC and #0006DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0006EA**, **#0006EB**, **#0006EC** and **#0006ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0006DA, #0006DB, #0006DC and #0006DD above.
- (iv) For line items #0006FA, #0006FB, #0006FC and #0006FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0006GA**, **#0006GB**, **#0006GC** and **#0006GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0006FA**, **#0006FB**, **#0006FC** and **#0006FD** above.
- (vi) For line items #0006HA, #0006HB, #0006HC and #0006HD (mandatory) cite the distribution fee that your firm would charge for orders for the Marines Preplanned Surge Requirements in this region.
- (vii) For line items **#0006JA**, **#0006JB**, **#0006JC** and **#0006JD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Marines Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0006HA, #0006HB, #0006HC and #0006HD above.
- (viii) For line items #0006KA, #0006KB, #0006KC and #0006KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (ix) For line items #0006LA, #0006LB, #0006LC and #0006LD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0006KA, #0006KB, #0006KC and #0006KD above.
- (x For line items #0006MA, #0006MB, #0006MC and #0006MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (xi) For line items **#0006NA**, **#0006NB**, **#0006NC** and **#0006ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0006MA, #0006MB, #0006MC and #0006MD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 202

(c) **Heartland** – An offeror that wishes to be considered for selection as the Primary Supplier for the Heartland Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Heartland:

- (i) For line items #0007AA, #0007AB, #0007AC and #0007AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0007DA, #0007DB, #0007DC and #0007DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0007EA**, **#0007EB**, **#0007EC** and **#0007ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0007DA, #0007DB, #0007DC and #0007DD above.
- (iv) For line items #0007FA, #0007FB, #0007FC and #0007FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0007GA**, **#0007GB**, **#0007GA** and **#0007GB** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0007FA**, **#0007FB**, **#0007FC** and **#0007FD** above.
- (vi) For line items #0007KA, #0007KB, #0007KC and #0007KD (mandatory) cite the distribution fees that your firm would charge for orders for WRM Requirements in this region; and if applicable,
- (vii) For line items #0007LA, #0007LB, #0007LC and #0007LD (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0007KA, #0007KB, #0007KC and #0007KD above.
- (d) **TRICARE North Region "All Or None"** An offeror that wishes to be considered for selection as the Primary Supplier for the entire TRICARE North Region on an "All Or None" basis shall **NOT** provide pricing information as indicated in paragraphs 2(a) through 2(c) above, but instead provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—TRICARE North:

- (i) For line items #0008AA, #0008AB, #0008AC and #0008AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0008BA, #0008BB, #0008BC and #0008BD (mandatory) cite the distribution fee that your firm would charge for DVD orders placed by DSCP.
- (iii) For line items #0008DA, #0008DB, #0008DC and #0008DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iv) For line items **#0008EA**, **#0008EB**, **#0008EC** and **#0008ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0008DA, #0008DB, #0008DC, and #0008DD above.
- (v) For line items #0008FA, #0008FB, #0008FC and #0008FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (vi) For line items **#0008GA**, **#0008GB**, **#0008GC** and **#0008GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0008FA, #0008FB, #0008FC and #0008FD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203

- (vii) For line items #0008KA, #0008KB, #0008KC and #0008KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (viii) For line items **#0008LA**, **#0008LB**, **#0008LC** and **#0008LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0008KA, #0008KB, #0008KC and #0008KD above.
- (ix) For line items #0008MA, #0008MB, #0008MC and #0008MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (x) For line items **#0008NA**, **#0008NB**, **#0008NC** and **#0008ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0008MA, #0008MB, #0008MC and #0008MD above.
- 3. Central, Southern California, Golden Gate, Northwest, Alaska and Hawaii Regions (or TRICARE West Region if contract is awarded on an "all or none" basis for this region):
- (a) **Central** An offeror that wishes to be considered for selection as the Primary Supplier for the Central Region is to provide pricing information as follows for the 10-year contract terms:

10-Year Price Proposals—Central:

- (i) For line items #0009AA, #0009AB, #0009AC and #0009AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0009DA, #0009DB, #0009DC and #0009DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0009EA**, **#0009EB**, **#0009EC** and **#0009ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0009DA, #0009DB, #0009DC and #0009DD above.
- (iv) For line items #0009FA, #0009FB, #0009FC and #0009FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0009GA**, **#0009GB**, **#0009GC** and **#0009GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0009FA**, **#0009FB**, **#0009FC** and **#0009FD** above.
- (vi) For line items #0009KA, #0009KB, #0009KC and #0009KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (vii) For line items **#0009LA**, **#0009LB**, **#0009LCA** and **#0009LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0009KA, #0009KB, #0009KC and #0009KD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203A

(b) **Southern California** – An offeror that wishes to be considered for selection as the Primary Supplier for the Southern California Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Southern California:

- (i) For line items #0010AA, #0010AB, #0010AC and #0010AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0010DA, #0010DB, #0010DC and #0010DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0010EA**, **#0010EB**, **#0010EC** and **#0010ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items **#0010DA**, **#0010DB**, **#0010DC** and **#0010DD** above.
- (iv) For line items #0010FA, #0010FB, #0010FC and #0010FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0010GA**, **#0010GB**, **#0010GC** and **#0010GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0010FA, #0010FB, #0010FC and #0010FD above.
- (vi) For line items #0010KA, #0010KB, #0010KC and #0010KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (vii) For line items **#0010LA**, **#0010LB**, **#0010LC** and **#0010LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items **#0010KA**, **#0010KB**, **#0010KC** and **#0010KD** above.
- (viii) For line items #0010MA, #0010MB, #0010MC and #0010MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (ix) For line items #0010NA, #0010NB, #0010NC and #0010ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0010MA, #0010MB, #0010MC and #0010MD above.
- (c) **Golden Gate** An offeror that wishes to be considered for selection as the Primary Supplier for the Golden Gate Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Golden Gate:

- (i) For line items #0011AA, #0011AB, #0011AC and #0011AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0011FA, #0011FB, #0011FC and #0011FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (iii) For line items **#0011GA**, **#0011GB**, **#0011GC** and **#0011GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0011FA, #0011FB, #0011FC and #0011FD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203B

- (iv) For line items #0011KA, #0011KB, #0011KC and #0011KD (mandatory) cite the distribution fees that your firm would charge for orders for WRM Requirements in this region; and if applicable,
- (v) For line items **#0011LA**, **#0011LB**, **#0011LC** and **#0011LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0011KA, #0011KB, #0011KC and #0011KD above.
- (d) **Northwest** An offeror that wishes to be considered for selection as the Primary Supplier for the Northwest Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Northwest:

- (i) For line items #0012AA, #0012AB, #0012AC and #0012AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0012FA, #0012FB, #0012FC and #0012FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (iii) For line items **#0012GA**, **#0012GB**, **#0012GC** and **#0012GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items #0012FA and #0012FB, #0012FC and #0012FD above.
- (iv) For line items #0012KA, #0012KB, #0012KC and #0012KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (v) For line items **#0012LA**, **#0012LB**, **#0012LC** and **#0012LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items #0012KA, #0012KB, #0012KC and #0012KD above.
- (vi) For line items #0012MA, #0012MB, #0012MC and #0012MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (vii) For line items **#0012NA**, **#0012NB**, **#0012NC** and **#0012ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0012MA, #0012MB, #0012MC and #0012MD above.
- (e) **Alaska** An offeror that wishes to be considered for selection as the Primary Supplier for the Alaska Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposal—Alaska:

- (i) For line items #0013AA, #0013AB, #0013AC and #0013AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0013DA, #0013DB, #0013DC and #0013DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0013EA**, **#0013EB**, **#0013EC** and **#0013ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0013DA, #0013DB, #0013DC and #0013DD above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203C

- (iv) For line items #0013MA, #0013MB, #0013MC and #0013MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (v) For line items **#0013NA**, **#0013NB**, **#0013NC** and **#0013ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0013MA, #0013MB, #0013MC and #0013MD above.
- (f) **Hawaii** An offeror that wishes to be considered for selection as the Primary Supplier for the Hawaii Region is to provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—Hawaii:

- (i) For line items #0014AA, #0014AB, #0014AC and #0014AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0014DA, #0014DB, #0014DC and #0014DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0014EA**, **#0014EB**, **#0014EC** and **#0014ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0014DA, #0014DB, #0014DC and #0014DD above.
- (iv) For line items #0014MA, #0014MB, #0014MC and #0014MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (v) For line items **#0014NA**, **#0014NB**, **#0014NC** and **#0014ND** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0014MA, #0014MB, #0014MC and #0014MD above.
- (g) **TRICARE West Region "All Or None"** An offeror that wishes to be considered for selection as the Primary Supplier for the entire TRICARE West Region on an "All Or None" basis shall **NOT** provide pricing information as indicated in paragraphs 3(a) through 3(f) above, but instead provide pricing information as follows for the 10-year contract term:

10-Year Price Proposals—TRICARE West:

- (i) For line items #0015AA, #0015AB, #0015AC and #0015AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- (ii) For line items #0015DA, #0015DB, #0015DC and #0015DD (mandatory) cite the distribution fee that your firm would charge for orders for the Army Preplanned Surge Requirements in this region.
- (iii) For line items **#0015EA**, **#0015EB**, **#0015EC** and **#0015ED** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Army Preplanned Surge provisions of the SOW, but which cannot be recovered through the Surge distribution fees cited in line items #0015DA, #0015DB, #0015DC and #0015DD above.
- (iv) For line items #0015FA, #0015FB, #0015FC and #0015FD (mandatory) cite the distribution fee that your firm would charge for orders for the Air Force Preplanned DPP Requirements in this region.
- (v) For line items **#0015GA**, **#0015GB**, **#0015GC** and **#0015GD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Air Force DPP provisions of the SOW, but which cannot be recovered through the DPP distribution fees cited in line items **#0015FA**, **#0015FB**, **#0015FC** and **#0015FD** above.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203D

- (vi) For line items #0015KA, #0015KB, #0015KC and #0015KD (mandatory) cite the distribution fee that your firm would charge for orders for WRM Requirements in this region.
- (vii) For line items **#0015LA**, **#0015LB**, **#0015LC** and **#0015LD** (optional) cite in dollars any additional charge that will be incurred as a result of complying with the WRM provisions of the SOW, but which cannot be recovered through the WRM distribution fees cited in line items **#0015KA**, **#0015KB**, **#0015KC** and **#0015KD** above.
- (viii) For line items #0015MA, #0015MB, #0015MC and #0015MD (mandatory) cite the distribution fees that your firm would charge in the event that the U.S. Navy Fleet's consolidation points or individual ships are added to the contract as ordering and delivery points; and if applicable,
- (ix) For line items #0015NA, #0015NB, #0015NC and #0015ND (optional) cite in dollars any additional charge that will be incurred as a result of complying with the Navy Fleet provisions of the SOW, but which cannot be recovered through the Navy Fleet distribution fees cited in line items #0015MA, #0015MB, #0015MC and #0015MD above.
- **4. Upper Prairie Region**—An offeror that wishes to be considered for selection as the Primary Supplier for the Upper Prairie Region is to provide the mandatory pricing information for the 10-year contract term as follows:

10-Year Price Proposals—Upper Prairie:

(i) For line items #0016AA, #0016AB, #0016AC and #0016AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.

Note: The Upper Prairie Region has been set aside for award to a Small Business entity. If, after close of the solicitation, the Government dissolves the total Small Business set-aside for this region, the facilities within the region will automatically be included in the awards issued for the Central Region (or TRICARE West region, if award is made on an "all or none" basis for this region). Furthermore, if an award is issued for the Upper Prairie region, but subsequently after award, the Government decides not to exercise the term option under the contract, the MTFs within the Upper Prairie region will be automatically added to Central Region (or TRICARE West Region) contract.

5. Designated Providers Region—An offeror that wishes to be considered for selection as the Primary Supplier for the Designated Providers Region is to provide the mandatory pricing information for the 10-year contract term as follows:

10-Year Price Proposals—Designated Providers:

- (i) For line items #0017AA, #0017AB, #0017AC and #0017AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.
- **6. "Other Organizations" Region**—An offeror that wishes to be considered for selection as the Primary Supplier for the "Other Organizations" Region is to provide the mandatory pricing information for the 10-year contract term as follows:

10-Year Price Proposals—Other Organizations:

(i) For line items #0018AA, #0018AB, #0018AC and #0018AD (mandatory) cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements placed by an MTF in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203E

Government Election to Add Surge, Deferred Procurement, or WRM Requirements

- 1. Army Preplanned Surge Requirements are identified by contract line items with a letter "D" in the fifth position; e.g. ####DA; Air Force Preplanned Deferred Procurement Program Requirements are identified by contract line items with a letter "F" in the fifth position; e.g. ###FA; Marines Preplanned Surge Requirements are identified by contract line items with a letter "H" in the fifth position; e.g. ####HA; War Readiness Material Requirements are identified by contract line items with a letter "K" in the fifth position; e.g. ####KA.
- 2. The Government may elect to add the contract lines for Preplanned Surge, Deferred Procurement Program, and WRM requirements at any time during the term of the contract.
- 3. If the Government elects to add the contract lines for Preplanned Surge, Deferred Procurement Program, or WRM requirements under a resultant contract, the expiration date for those contract lines will be the same expiration date as that cited for the basic underlying contract, regardless of when the Preplanned Surge, Deferred Procurement Program, or WRM lines are added.
- 4. Payment of Additional Charges for Surge, Deferred Procurement, or WRM Requirements:
- (a) If the Government elects to add contract line items ####DA and/or ####DB for Army Preplanned Surge Requirements, the offeror may propose Additional Charges in lines ###EA and ###EB to cover any additional setup, administration, or other costs that may be incurred as a result of complying with the Army Preplanned Surge Requirements provisions of the SOW, but which cannot be recovered through the distribution fee cited for these contract lines.
- (b) If the Government elects to add contract line items ###FA and/or ###FB for Air Force Deferred Procurement Requirements, the offeror may propose Additional Charges in lines ###GA and ###GB to cover any additional setup, administration, or other costs that may be incurred as a result of complying with the Air Force DPP Requirements provisions of the SOW, but which cannot be recovered through the distribution fee cited for these contract lines.
- (c) If the Government elects to add contract line items ####HA and/or ####HB for Marine Preplanned Surge Requirements, the offeror may propose Additional Charges in lines ###JA and ###JB to cover any additional setup, administration, or other costs that may be incurred as a result of complying with the Marine Preplanned Surge Requirements provisions of the SOW, but which cannot be recovered through the distribution fee cited for these contract lines.
- (d) If the Government elects to add contract line items ###KA and/or ###KB for War Readiness Material Requirements, the offeror may propose Additional Charges in lines ###LA and ###LB to cover any additional setup, administration, or other costs that may be incurred as a result of complying with the WRM Requirements provisions of the SOW, but which cannot be recovered through the distribution fee cited for these contract lines.
- (e) If the Government elects to add contract line items ####DA and/or ####FA and/or ####FB, ####HA and/or ####FA and/or ####KA and/or ####KB concurrently with the award of the basic contract, the entire amount of any additional charge (cited in contract lines ###EA and/or ###EB, ####GA and/or ####JA and/or ###JB, or ###LA and/or ###LB) would be payable to the contractor upon submission of an invoice to the Government.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 230F

(f) If the Government elects to add contract line items ####DA and/or ####FA and/or ####FB, ####HA and/or ####HB, or ####KA and/or ####KB after the basic contract, any associated additional charge would be prorated on a monthly basis over the remaining term of the contract. For example, if the contract cited an additional charge of \$20,000 for the full 30-month base period, the monthly charge would be \$667/month rounded to the nearest dollar. If the Government adds any of the contract line items cited in the first sentence of this paragraph on the 5th month of the contract, the contractor would be entitled for prorated payments from the 5th thru the 30th month of the basic contract or a total of 26 months for \$17,342. The additional charge would be payable to the contractor upon submission of an invoice to the Government."

Government Election to Add U.S. Navy Fleet Requirements

- 1. Navy Fleet Requirements are identified by contract line items with a letter "M" in the fifth position; e.g. ####**M**A;
- 2. The Government may elect to add the contract lines for the U.S. Navy Fleet requirements at any time during the term of the contract with the concurrence of the U.S. Navy.
- 3. If the Government elects to add the contract lines for the Fleet requirements under a resultant contract, the expiration date for these contract lines will be the same expiration date as that cited for the basic underlying contract, regardless of when the Government elects to add these contract lines.
- 4. Payment of Additional Charges for Surge, Deferred Procurement, or WRM Requirements: If the Government elects to add contract line items ####MA and/or ####MB for Navy Fleet Requirements, the offeror may propose Additional Charges in lines ####NA and ###NB to cover any additional setup, administration, or other costs that may be incurred as a result of complying with the Navy Fleet Requirements provisions of the SOW, but which cannot be recovered through the distribution fee cited for these contract lines.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203G

"Secondary Supplier" Pricing

1. Southeast, Gulf South, and Southwest Regions (or TRICARE South Region if contract is awarded on an "all or none" basis for this region):

(a) **Southeast** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Southeast Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Southeast:

(1) For line items #0001SA and #0001SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Southeast:

- (2) For line items #0001SA, #0001SB, #0001SC and #0001SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (b) **Gulf South** An offeror that wishes to be considered for selection as the Secondary Supplier for the Gulf South Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Gulf South:

(1) For line items #0002SA and #0002SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Gulf South

- (2) For line items #0002SA, #0002SB, #0002SC and #0002SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (c) **Southwest** An offeror that wishes to be considered for selection as the Secondary Supplier for the Southwest Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Southwest:

(1) For line items #0003SA and #0003SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Southwest:

- (2) For line items #0003SA, #0003SB, #0003SC and #0003SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (d) **TRICARE South Region "All Or None"** An offeror that wishes to be considered for selection as the Secondary Supplier for the entire TRICARE South Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—TRICARE South:

(1) For line items #0004SA and #0004SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203H

(2) For line items **#0004UA** and **#0004UB** cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—TRICARE South:

- (1) For line items #0004SA, #0004SB, #0004SC and #0004SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (2) For line items #0004UA, #0004UB, #0004UC and #0004UD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

2. Northeast, Mid-Atlantic, and Heartland Regions (or TRICARE North Region if contract is awarded on an "all or none" basis for this region):

(a) **Northeast** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Northeast Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Northeast:

- (1) For line items #0005SA and #0005SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (2) For line items **#0005TA** and **#0005TB** cite the distribution fee that your firm would charge for DSCP DVD orders that could not be provided by the primary supplier in this region.

10-Year Price Proposals—Northeast:

- (1) For line items #0005SA, #0005SB, #0005SC and #0005SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (2) For line items **#0005TA**, **#0005TB**, **#0005TC** and **#0005TD** cite the distribution fee that your firm would charge for DSCP DVD orders that could not be provided by the primary supplier in this region.
- (b) **Mid-Atlantic** An offeror that wishes to be considered for selection as the Secondary Supplier for the Mid-Atlantic Region is to provide the following mandatory pricing information both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Mid-Atlantic:

(1) For line items #0006SA and #0006SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Mid-Atlantic:

(1) For line items #0006SA, #0006SB, #0006SC and #0006SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203I

(c) **Heartland** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Heartland Region is to provide the following mandatory pricing information both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Heartland:

(1) For line items #0007SA and #0007SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Heartland:

- (1) For line items #0007SA, #0007SB, #0007SC and #0007SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (d) **TRICARE North Region "All Or None"** An offeror that wishes to be considered for selection as the Secondary Supplier for the entire TRICARE North Region on an "All Or None" basis shall provide pricing information for both 5-year and 10-year contract terms as follows:

<u>5-Year Price Proposals—TRICARE North:</u>

- (1) For line items #0008SA and #0008SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (2) For line items **#0008TA** and **#0008TB** cite the distribution fee that your firm would charge for DSCP DVD orders that could not be provided by the primary supplier in this region.

10-Year Price Proposals—TRICARE North:

- (1) For line items #0008SA, #0008SB, #0008SC and #0008SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (2) For line items **#0008TA**, **#0008TB**, **#0008TC** and **#0008TD** cite the distribution fee that your firm would charge for DSCP DVD orders that could not be provided by the primary supplier in this region.

3. Central, Southern California, Golden Gate, Northwest, Alaska and Hawaii Regions (or TRICARE West Region if contract is awarded on an "all or none" basis for this region):

(a) **Central** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Central Region is to provide the following mandatory pricing information both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Central:

(1) For line items #0009SA and #0009SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Central:

(1) For line items #0009SA, #0009SB, #0009SC and #0009SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203J

(b) **Southern California** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Southern California Region is to provide the following mandatory pricing information both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Southern California:

(1) For line items #0010SA and #0010SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Southern California:

- (1) For line items #0010SA, #0010SB, #0010SC and #0010SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (c) **Golden Gate** An offeror that wishes to be considered for selection as the Secondary Supplier for the Golden Gate Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Golden Gate:

(1) For line items #0011SA and #0011SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Golden Gate:

- (1) For line items #0011SA, #0011SB, #0011SC and #0011SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (d) **Northwest** An offeror that wishes to be considered for selection as the Secondary Supplier for the Northwest Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Northwest:

(1) For line items #0012SA and #0012SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Northwest:

(1) For line items #0012SA, #0012SB, #0012SC and #0012SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203K

(e) **Alaska** – An offeror that wishes to be considered for selection as the Secondary Supplier for the Alaska Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Alaska:

(1) For line items #0013SA and #0013SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Alaska:

- (1) For line items #0013SA, #0013SB, #0013SC and #0013SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (f) **Hawaii** An offeror that wishes to be considered for selection as the Secondary Supplier for the Hawaii Region is to provide the following mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Hawaii:

(1) For line items #0014SA and #0014SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Hawaii:

- (1) For line items #0014SA, #0014SB, #0014SC and #0014SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- (g) **TRICARE West Region "All Or None"** An offeror that wishes to be considered for selection as the Secondary Supplier for the entire TRICARE West Region on an "All Or None" basis shall provide pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—TRICARE West:

(1) For line items #0015SA and #0015SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—TRICARE West:

(1) For line items #0015SA, #0015SB, #0015SC and #0015SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation #SP0200-04-R-1606

Replacement Page 203L

4. Designated Providers Region—An offeror that wishes to be considered for selection as the Secondary Supplier for the Designated Providers region is to provide the mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Designated Providers:

(1) For line items #0017SA and #0017SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Designated Providers:

- (1) For line items #0017SA, #0017SB, #0017SC and #0017SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.
- <u>5. "Other Organizations" Region</u>—An offeror that wishes to be considered for selection as the Secondary Supplier for the "Other Organizations" region is to provide the mandatory pricing information for both 5-year and 10-year contract terms as follows:

5-Year Price Proposals—Other Organizations:

(1) For line items #0018SA and #0018SB cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

10-Year Price Proposals—Other Organizations:

(1) For line items #0018SA, #0018SB, #0018SC and #0018SD cite the distribution fee that your firm would charge for orders covering normal day-to-day requirements that could not be provided by the MTF's primary supplier in this region.

52.212-1 ADDENDUM #3

Solicitation No. SP0200-04-R-1606

Replacement Page 234

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

	Estimated Sales per 2 ½ Year Contract Period (millions)					Estimated		
		PS	SS	WRM	Surge	Deferred Procure- ment	Navy Fleet	10-year Total \$ Value (million)
Regions								
Southeast	\$	595.0	\$ 5.95	\$ 25.00	\$ 22.310	\$0.315	\$ 1.00	\$ 2,598.3
Gulf South:	\$	364.0	\$ 3.64	\$ 25.00	\$ 22.310	\$0.431	\$ 0.125	\$1,666.064
Puerto Rico:	\$	1.0	\$ 0.01	0	0	0	0	φ1,000.004
Southwest	\$	650.0	\$ 6.50	\$ 25.00	\$ 22.310	\$1.377	\$ 0.25	\$2,821.748
TRICARE South Totals	\$	1,610.0	\$ 16.10	\$ 75.00	\$ 66.930	\$2.123	\$ 1.375	\$7,086.112
Northeast:	\$	725.0	\$ 7.25	\$ 25.00	\$ 36.965	\$0.484	\$ 0.375	\$3,212.616
DSCP DVD Orders:	\$	8.0	\$ 0.08	0	0	0	0	⊅3,∠1∠.010
Mid-Atlantic	\$	480.0	\$ 4.80	\$ 25.00	\$ 36.965	\$0.240	\$8.25	\$ 2,221.02
Heartland	\$	335.0	\$ 3.35	\$ 25.00	\$ 36.965	\$0.634	0	\$1,603.796
TRICARE North Totals	\$	1,548.0	\$ 15.48	\$ 75.00	\$110.895	\$1.358	\$8.625	\$7,037.432
Central	\$	535.0	\$ 5.35	\$ 18.75	\$ 16.397	\$0.474	0	\$2,303.884
Southern California	\$	245.0	\$ 2.45	\$ 18.75	\$ 16.397	\$0.102	\$8.50	\$1,164.796
Golden Gate	\$	110.0	\$ 1.10	\$ 18.75	0	\$0.798	0	\$ 522.592
Northwest	\$	195.0	\$ 1.95	\$ 18.75	\$ 16.397	\$0.038	\$ 3.00	\$ 940.54
Alaska	\$	40.0	\$ 0.40	0	\$ 8.1985	0	0	\$ 194.394
Hawaii	\$	70.0	\$ 0.70	0	\$ 8.1985	0	\$ 2.00	\$ 323.594
TRICARE West Totals	\$	1,195.0	\$ 11.95	\$ 75.00	\$ 65.588	\$1.412	\$13.50	\$ 5,449.80
Upper Prairie (small business set-aside)	\$	18.0	0	0	0	0	0	\$ 72.00
CONUS-wide Regions								
Designated Providers	\$	177.50	\$ 1.775	0	0	0	0	\$ 717.10
"Other" Organizations	\$	110.0	\$ 2.00	0	0	0	0	\$ 448.00
Total	\$	4,658.5	\$ 47.305	\$ 225.00	\$243.413	\$4.893	\$ 23.50	\$20,810.444

No guarantee is given that the volumes listed in this table will be purchased. Due to changing world conditions, the Department of Defense cannot predict with any certainty if or how often orders for the Preplanned Surge, Deferred Procurement (DPP), and/or WRM requirements will be placed with the Primary Suppliers; therefore, offerors should take this into consideration when determining their distribution fee for the Surge, Deferred Procurement, and WRM requirements. Estimated Sales figures for Preplanned Surge, DPP, and WRM requirements are each based on one exercise of each of these programs per contract period.

Replacement Page 235

<u>Solicitation Provisions – Evaluation Process</u> –Business Evaluation

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

(i) Primary Supplier Price Offers.

Southeast Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, WRM and DPP requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Gulf South Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Puerto Rico, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, WRM and DPP requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Southwest Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, WRM and DPP requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

TRICARE South Region—If the offeror elects to submit an offer on an "all or none" basis for the TRICARE South Region in lieu of submitting individual prices for the above three regions, the Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Puerto Rico, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Northeast Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, DSCP DVD orders, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Replacement Page 236

<u>Solicitation Provisions – Evaluation Process</u> –Business Evaluation

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

Mid-Atlantic Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, WRM, and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Heartland Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, Air Force Deferred Procurement, WRM and DPP requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, Deferred Procurement, and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

TRICARE North Region—If the offeror elects to submit an offer on an "all or none" basis for the TRICARE North Region in lieu of submitting individual prices for the above three regions, the Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, DSCP DVD orders, Army Preplanned Surge, WRM, DPP and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, Deferred Procurement, and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Central Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, and WRM requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Southern California Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, WRM, and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Replacement Page 237

<u>Solicitation Provisions – Evaluation Process</u> –Business Evaluation

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

Golden Gate Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day and WRM requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Northwest Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Air Force Deferred Procurement, WRM, and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Deferred Procurement and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Alaska Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, and Air Force Deferred Procurement requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and Deferred Procurement requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Hawaii Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, Air Force Deferred Procurement, and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge and Deferred Procurement requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

TRICARE West Region—If the offeror elects to submit an offer on an "all or none" basis for the TRICARE West Region in lieu of submitting individual prices for the above six regions, the Government will evaluate price offers for the Primary Supplier requirements for this region by:

- (1) Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day, Army Preplanned Surge, Air Force Deferred Procurement, WRM, and Navy Fleet requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, and then
- (2) Adding the offeror's additional charges, if any, for the Surge, Deferred Procurement, and WRM requirements for each period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Replacement Page 238

<u>Solicitation Provisions – Evaluation Process</u> –Business Evaluation

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

Upper Prairie Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

 Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

Designated Providers Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

 Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

"Other Organizations" Region—The Government will evaluate price offers for the Primary Supplier requirements for this region by:

 Multiplying the Government's estimated 30-month Primary Supplier sales volumes for the normal dayto-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period, to arrive at the total amount of the offeror's price proposal for the entire ten-year period.

(ii) Secondary Supplier Price Offers.

Northeast Region—The Government will evaluate price offers for the Secondary Supplier requirements for this region by:

 Multiplying the Government's estimated 30-month Secondary Supplier sales volumes for the normal day-to-day and DSCP DVD requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period to arrive at the total amount for the offeror's price proposal for the entire ten-year period.

Gulf South Region—The Government will evaluate price offers for the Secondary Supplier requirements for this region by:

- Multiplying the Government's estimated 30-month Secondary Supplier sales volumes for the normal day-to-day and Puerto Rico requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period to arrive at the total amount for the offeror's price proposal for the entire ten-year period.
- Southeast, Southwest, Mid-Atlantic, Heartland, Central, Southern California, Golden Gate, Northwest, Alaska, and Hawaii Regions—The Government will evaluate price offers for the Secondary Supplier requirements for this region by:
- Multiplying the Government's estimated 30-month Secondary Supplier sales volumes for the normal day-to-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period to arrive at the total amount for the offeror's price proposal for the entire ten-year period.

Designated Providers Region—The Government will evaluate price offers for the Secondary Supplier requirements for this region by:

 Multiplying the Government's estimated 30-month Secondary Supplier sales volumes for the normal day-to-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period to arrive at the total amount for the offeror's price proposal for the entire ten-year period.

Replacement Page 239

<u>Solicitation Provisions – Evaluation Process</u> –Business Evaluation

52.212-2 EVALUATION – COMMERCIAL ITEMS (JAN 1999) TAILORED

- "Other Organizations" Region—The Government will evaluate price offers for the Secondary Supplier requirements for this region by:
- Multiplying the Government's estimated 30-month Secondary Supplier sales volumes for the normal day-to-day requirements for the base ordering period & option periods by the offeror's distribution fee(s) for the corresponding period to arrive at the total amount for the offeror's price proposal for the entire ten-year period.
- **(b)** Representations and Certifications. Each offeror will be required to provide certain representations and certifications in its business proposal. Each offeror's business proposal will be reviewed to determine whether the offeror has provided responses to all applicable representation & certification provisions in the solicitation and whether any of its responses would preclude it from receiving an award.
- **(c) Subcontracting Plan.** An offeror's Subcontracting Plan, if required, must comply with FAR clause 52.219-9 (see Subcontracting Plan Guide contained herein).